# EXHIBIT 1

1/23/2017 5:35 PM 2017-CH-00994 CALENDAR: 11 PAGE 1 of 13 CIRCUIT COURT OF

### IN THE CIRCUIT COURT OF COOK COUNTY, ILLINOISK COUNTY DEPARTMENT, CHANCERY DIVISION LERK

DANNY PRATT, individually and on behalf of all others similarly situated,

Plaintiff.

٧.

EVERALBUM, INC., a Delaware corporation,

Defendant.

#### CLASS ACTION COMPLAINT AND DEMAND FOR JURY TRIAL

Plaintiff Danny Pratt brings this Class Action Complaint and Demand for Jury Trial against Defendant Everalbum, Inc., ("Defendant") to put an end to its unlawful and deceptive marketing tactics. Plaintiff alleges as follows upon personal knowledge as to himself and his own acts and experiences, and, as to all other matters, upon information and belief, including investigation conducted by his attorneys.

#### NATURE OF THE ACTION

- 1. Defendant owns and operates a mobile app called Ever, which allows users to free up space on their Apple and Android devices by uploading their photos and videos to its cloud storage service.
- 2. To grow its user base and compete with the well-established cloud storage services already offered by Google and Dropbox, Defendant began offering new users "1000 GB" of "Photo Storage" in exchange for allowing it to "invite" their contacts to join the app. On the surface, Defendant's offer was attractive. After all, 1,000 GB of cloud storage costs about \$99 per year through competing services. However, as the Ever users that accepted the offer

quickly learned, it was entirely misleading for two reasons.

- 3. First, Defendant had no intention of holding up its end of the bargain, and in fact, no user ever received the "1000 GB" of "Photo Storage" that it promised.
- 4. Second, instead of sending mere "invitations" to the users' contacts, Defendant sent deceptive advertisements that featured (1) the new Ever user's full name; (2) a false statement that he or she "recommended you check out *your photos* on Ever" (emphasis added); and (3) a hyperlink to download Defendant's app. In reality, however, new users have never "recommended" that anyone "check out" any photos on Ever. In fact, Defendant sends these text messages *before* any photos are even uploaded to the service.
- 5. Accordingly, Defendant used its new users' full names and identities as an instrument of its deceptive advertisement scheme to increase app downloads.
- 6. Nonetheless, Ever users never gave their written consent to use their names or identities for a commercial purpose, let alone in a false and misleading advertisement that was harmful to their reputation. Accordingly, Defendant misappropriated its users' full names for commercial purposes without first obtaining their consent in violation of the Illinois Right of Publicity Act, 765 ILCS 1075 et seq. ("IRPA").

#### **PARTIES**

- 7. Plaintiff Danny Pratt is a natural person and citizen of the State of Illinois.
- 8. Defendant Everalbum, Inc. is a corporation existing under the laws of the State of Delaware with its principal place of business located at 1 Letterman Drive, Building C, San Francisco, California 94129. Defendant conducts business throughout this District, the State of Illinois, and the United States.

#### **JURISDICTION AND VENUE**

- 9. This Court has jurisdiction over this action pursuant to 735 ILCS 5/2-209 because Defendant conduct business transactions in Illinois and has committed tortious acts in Illinois.
- 10. Venue is proper in Cook County under 735 ILCS 5/2-101 because Defendant is a nonresident of this State, and thus, this action may be commenced in any county.

#### **COMMON FACTUAL ALLEGATIONS**

#### The Illinois Right of Publicity Act

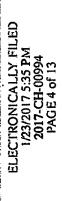
- In 1999, the Illinois legislature recognized that every individual has the "right to control and choose whether and how [his or her] identity [is used] for commercial purposes," 765 ILCS 1075/10, and as a result, passed the IRPA to both protect individual property rights and prevent the exploitation of an individual's identity for another's commercial gain.
- 12. The IRPA protects consumers from unauthorized use of their names, signatures, photographs, images, likenesses, or voices for commercial purposes.
- 13. Indeed, the IRPA states that "a person may not use an individual's identity for commercial purposes during the individual's lifetime without having obtained previous written consent from the appropriate person..." 765 ILCS 1075/30. And notably, the IRPA does not require the person seeking relief under the Act to be a public figure.

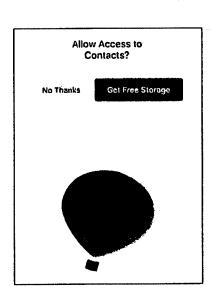
#### Defendant Uses Consumers' Names In Text Message Advertisements

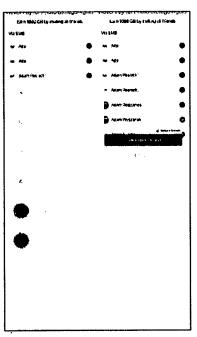
- 14. Defendant owns and operates a photo backup mobile application. Defendant distributes its app on the Apple App Store and the Google Play Store.
- 15. The Ever app offers a free version that permits unlimited storage of photos at less than full resolution, but does not permit storage of videos or full resolution photos. Alternatively, a consumer may upgrade to the paid version of the app for \$11.99 a month to get unlimited

storage of full resolution photos and videos.

During the required account sign-up process, and juxtaposed with the options set out above, Defendant ostensibly requires new users to "Allow Access to [their] Contacts" to, purportedly, "Get Free Storage." See Figure 1. Once Defendant gains access to a user's contact list it presents users a "promotion" for free storage. Specifically, Defendant promises: "Never Pay for Photo Storage Again" because users can "Earn 1000 GB by inviting all friends." See Figure 2.





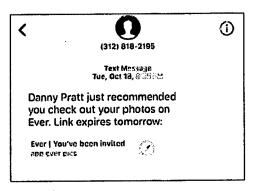


(Figure 1.)

(Figure 2, redacted to protect privacy.)

- 17. Yet, Defendant never intended to keep its end of the bargain. Users that accepted the terms of the "promotion" and allowed Defendant to invite their friends never received the purported "1000 GB" of "Photo Storage." Thus, Defendant designed the "promotion" (i.e., the free storage offer) solely to induce its users into providing their contact lists.
- 18. Thereafter, Defendant sent text message advertisements to each and every cell phone number contained in such users' contact list.

19. The defining feature of Defendant's advertisement was the use of the user's full name. As shown in <u>Figure 3</u>, the advertisement states that "[full name of the user] just recommended you check out your photos on Ever. Link expires tomorrow: app.ever.pics" (the "Ever Advertisement").



(Figure 3, showing an Ever Advertisement featuring Plaintiff Pratt's full name).

- 20. All of the Ever Advertisements sent by Defendant were virtually identical.
- 21. Notably, each and every Ever Advertisement was demonstrably false. Indeed, though Defendant states that its user "recommended you check out your photos," Ever users never recommended any photos of anyone—let alone photos of all individuals who received the Ever Advertisement. In fact, the Ever Advertisement was sent before the user even has an opportunity to upload any photos to Ever.
- 22. Likewise, Defendant's "Link expires tomorrow" statement was also false—the hyperlink didn't actually expire the next day or even the next week.
- 23. The reason that Defendant included all of this false language in the advertisement was to create an interest and a false sense of urgency with the text message recipients in the hopes that they would download the app to see the photos of themselves that were supposedly uploaded. But individuals that downloaded Ever as a result of this campaign quickly realized that the purported "photos" of themselves didn't exist.

- 24. Defendant misappropriated its users' names for its own benefit and to aid in the marketing and promotion of its mobile app. Indeed, Defendant seeks to encourage individuals to download its app simply because their friends have already done the same. The value to a company (such as Defendant) of using the identity of a consumer's friend, in order to market and promote its mobile app, is measurably higher than that of a stranger.
- 25. Most importantly, Defendant never obtained consent from its users to feature them in the Ever Advertisement. Defendant never warned or alerted consumers during the registration process (or at all) that it intended to use their names in advertisement for its mobile app. Consumers were never given the opportunity to edit or approve the content of the Ever Advertisement that contained their full name. Worst of all, Ever users never agreed to allow Defendant to use their names in a demonstrably false advertisement by claiming that they "recommended" that people "check out" "photos" of themselves that didn't exist.

#### FACTS SPECIFIC TO PLAINTIFF PRATT

- 26. On or around October 2016, Plaintiff Pratt downloaded the Ever app on his mobile device.
- 27. As described above, Defendant induced Pratt to allow the app to invite all his contacts by promising him the purported "1000 GB" of "Photo Storage." Defendant displayed the same screens depicted in <u>Figures 1, 2</u> above.
- 28. However, Defendant's promise was illusory and designed solely to mislead

  Plaintiff. Defendant never even intended to follow through on its promise to give Plaintiff 1000

  GB of photo storage.
- 29. On information and belief, despite its representations to the contrary, Defendant's app isn't even capable of delivering a specific amount of storage (such as 1000 GB) to any

particular user, and thus, it was technically incapable of fulfilling its end of the bargain. And as importantly, Defendant knew that it did not have the technical capability to fulfill its promise to Plaintiff.

- 30. Needless to say, Plaintiff never received the "1000 GB" of photo storage he was promised.
- 31. Shortly thereafter, Defendant sent the Ever Advertisements to every individual in his contact list (See Figure 3). The Ever Advertisements stated that "Danny Pratt just recommended you check out your photos on Ever. Link expires tomorrow: app.ever.pics."
- 32. Plaintiff Pratt never gave his written consent to Defendant to use his name for commercial purposes, and never consented to the use of his name to promote the Ever app.

#### **CLASS ACTION ALLEGATIONS**

33. Class Definition: Plaintiff Pratt brings this action pursuant 735 ILCS 5/2-801 on his behalf and a class defined as follows:

All individuals (1) who reside in the State of Illinois, and (2) whose names were displayed in an Ever Advertisement.

Excluded from the Class are: (1) any Judge or Magistrate presiding over this action and members of their families; (2) Defendant, Defendant's subsidiaries, parents, successors, predecessors, and any entity in which the Defendant or its parents have a controlling interest and its current or former employees, officers and directors; (3) persons who properly execute and file a timely request for exclusion from the Class; (4) persons whose claims in this matter have been finally adjudicated on the merits or otherwise released; (5) Plaintiff's counsel and Defendant's counsel; and (6) the legal representatives, successors, and assigns of any such excluded persons.

34. Numerosity: The exact number of Class members is unknown and not available to Plaintiff at this time, but it is clear that individual joinder is impracticable. Class members can

be identified through Defendant's records.

- 35. Commonality and Predominance: There are many questions of law and fact common to the claims of Plaintiff and the putative Class, and those questions predominate over any questions that may affect individual members of the Class. Common questions for the Class include, but are not necessarily limited to the following:
  - (a) Whether Defendant used Plaintiff's and Class members' names in the Ever Advertisements;
  - (b) Whether Plaintiff and Class members provided their written consent to

    Defendant to use their names in the Ever Advertisements;
  - (c) Whether the conduct describes herein constitutes a violation of the Illinois Right of Publicity Act 765 ILCS 1075/1 et seq.;
  - (d) Whether Plaintiff and the Class members are entitled to injunctive relief;
  - (e) Whether Plaintiff and the Class, on the one hand, and Defendant, on the other, entered into a valid and enforceable contract; and
  - (f) Whether Defendant breached its contractual obligations.
- 36. Adequate Representation: Plaintiff will fairly and adequately represent and protect the interests of the Class, and has retained counsel competent and experienced in complex litigation and class actions. Plaintiff's claims are representative of the claims of the other members of the Class. Plaintiff also has no interests antagonistic to those of the Class, and Defendant has no defenses unique to Plaintiff. Plaintiff and his counsel are committed to vigorously prosecuting this action on behalf of the members of the Class, and have the financial resources to do so.
  - 37. Appropriateness: This case is appropriate for certification because class

proceedings are superior to all other available methods for the fair and efficient adjudication of this controversy. The injuries suffered by the individual members of the Class are likely to have been relatively small compared to the burden and expense of individual prosecution of the litigation necessitated by Defendant's actions. Absent a class action, it would be difficult, if not impossible, for the individual members of the Class to obtain effective relief from Defendant. Even if members of the Class themselves could sustain such individual litigation, it would not be preferable to a class action because individual litigation would increase the delay and expense to all parties and the Court and require duplicative consideration of the legal and factual issues presented herein. By contrast, a class action presents far fewer management difficulties and provides the benefits of single adjudication, economy of scale, and comprehensive supervision by a single Court. Economies of time, effort, and expense will be fostered, and uniformity of decisions will be ensured.

### FIRST CAUSE OF ACTION Violation of the Illinois Right of Publicity Act 765 ILCS 1075/1, et seq. (On behalf of Plaintiff and the Class)

- 38. Plaintiff incorporates the foregoing allegations as if fully set forth herein.
- 39. The Illinois Right of Publicity Act prohibits using a person's name, photograph, image, or likeness for the sale or advertisement of goods, merchandise, products, and services without previous written consent. 765 ILCS 1075/1 et seq.
- 40. Defendant used Plaintiff's and putative Class's names in the Ever Advertisements.
- 41. Defendant's use of Plaintiff's and putative Class members' names in the Ever Advertisements was designed to encourage Plaintiff's and the Class's contacts (e.g., coworkers, friends, and family) to download and use the Everalbum mobile app and to convey that the

individuals featured in the Ever Advertisements endorse Everalbum.

- 42. Defendant did not obtain written consent from Plaintiff and putative Class members before using their names. In fact, Defendant never even notified Plaintiff and the Class that it was using their names in the Ever Advertisements.
- demonstrably false. First, though Defendant misrepresented that Plaintiff and the Class "recommended you check out your photos"—Ever users never actually recommended any photos of anyone—let alone photos of all individuals who received the Ever Advertisements. In fact, the Ever Advertisements were sent before the Plaintiff and the Class even had an opportunity to upload any photos to the app. Next, the hyperlink included in the text message didn't actually expire the next day or even the next week, and thus the "Link expires tomorrow" statement was also false.
- 44. Given Defendant's violation of the Illinois Right of Publicity Act, Plaintiff and Class members are entitled to (1) an injunction requiring Defendant to stop using its users' names to promote its Everalbum photo backup app, (2) the greater of an award of actual damages, including profits derived from the unauthorized use of Plaintiff's and Class's names, or statutory damages of \$1,000 per violation of the members of the Class, (3) an award of punitive damages, (4) an award of costs and reasonable attorneys' fees under 765 ILCS 1075/40–55.

## SECOND CAUSE OF ACTION Breach of Contract (In The Alternative to the First Cause of Action) (On behalf of Plaintiff and the Class)

- 45. Plaintiff incorporates paragraphs 1–37 as if fully set forth herein.
- 46. Plaintiff and Class members entered into a contract with Everalbum to receive "1000 GB" of "Photo Storage" in exchange for allowing Everalbum to invite their friends. As

shown in <u>Figure 2</u>, Everalbum offered its users "1000 GB" of "Photo Storage" in exchange for users "inviting all [their] friends."

- 47. Plaintiff and Class members accepted Everalbum's offer by clicking "Unlock Free Storage" and allowing Everalbum to invite all their friends. Everalbum then created and sent an Ever Advertisement, featuring Plaintiff's and Class members' names, to each and every contact from their contact lists. Thus, Plaintiff and Class members have fully performed their contractual obligations.
- 48. Unfortunately, Defendant never kept its end of the bargain and it did not provide Plaintiff and Class members with the promised "1000 GB" of "Photo Storage."
- 49. Defendant acted willfully and with the intent to breach the contract entered into with Plaintiff and the Class. Defendant never intended to perform its contractual obligation.
- 50. Plaintiff and Class members have suffered damages as a result of Defendant's breach of contract. While Plaintiff and Class members gave Defendant access to their contact list to aid in its (misleading) advertisement campaign, they were never compensated as promised (either with real money or with the "1000 GB" of "Photo Storage").
- 51. The amount of damages suffered by Plaintiff and the Class is easily quantifiable. Though Defendant does not offer a "1000 GB" option to its customers, other cloud-based photo storage services charge between \$8 and \$10 per month for a comparable storage capacity.
- 52. Accordingly, Plaintiff seeks and order (i) awarding Plaintiff and the Class actual damages; and (ii) requiring Defendant to pay reasonable costs and attorneys' fees.

<sup>&</sup>lt;sup>1</sup> See e.g., Choose the right Dropbox for you, Dropbox, https://www.dropbox.com/plans (last visited Jan. 23, 2017) (offering 1 TB of storage for \$8.25 per month); Google Drive storage plans & pricing - Drive Help, Google, https://support.google.com/drive/answer/2375123?hl=en (last visited Jan. 23, 2017) (offering 1 TB of storage for \$9.99 per month).

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#### PRAYER FOR RELIEF

WHEREFORE, Plaintiff Danny Pratt, individually and on behalf of the Class, prays that the Court enter an Order:

- (a) Certifying the class as defined above, appointing Danny Pratt as Class Representative, and appointing his counsel as Class Counsel;
- (b) Declaring that Defendant's actions described herein constitute a violation of the Illinois Right of Publicity Act and a breach of contract;
- (c) Awarding injunctive and other equitable relief as is necessary to protect the interests of the Class, including *inter alia*, prohibiting Defendant from engaging in the wrongful and unlawful acts described herein;
- (d) Awarding the greater of actual damages, including profits derived from the unauthorized use of Plaintiff's and Class members' identities, or statutory damages in the amount of \$1,000 per violation to the members of the Class;
- (e) Awarding punitive damages where applicable;
- (f) Awarding Plaintiff and the Class their reasonable litigation expenses and attorneys' fees;
- (g) Awarding Plaintiff and the Class pre- and post-judgment interests; and
- (h) Granting such other and further relief as the Court deems equitable and just.

#### JURY DEMAND

Plaintiff requests a trial by jury of all claims that can be so tried.

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Respectfully submitted,

**DANNY PRATT**, individually and on behalf of all others similarly situated,

By: /s/ Ari J. Scharg
One of Plaintiff's Attorneys

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